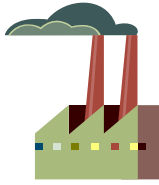


## Progress Update



### NATIONAL ASSOCIATION OF INDUSTRIAL AND OFFICE PROPERTIES (NAIOP)

NAIOP recently held its industrial bus tour which prominently features warehouse properties throughout the Rickenbacker area including Duke/CRAA Rickenbacker Global Logistics Park-Intermodal Campus, Norfolk Southern Intermodal Terminal and Hyperlogistics. P3 co-sponsored the lunch for the bus tour in partnership with Buckeye Power/South Central Power. As a result of P3 sponsorship, Mr. Nate Green, Economic Development Director of P3, was given the opportunity to address the 250 real estate professionals, developers and attorneys on the tour and discuss development opportunities for Pickaway County.

### FORMER SMURFIT FACILITY

A Clean Ohio Assistance Fund (COAF) application was submitted to the Ohio Department of Development on July 11 for clean-up of the former Smurfit site. P3 requested a \$750,000 COAF Grant. P3 received word on July 25 that ODOD has completed its review of the application and finds no issues. The application is now in the hands of the Ohio EPA, central district. The Ohio EPA will complete their review the first week of August. Grant funds will be used for environmental remediation, asbestos removal and demolition. CircleGreen has plans to construct an ethanol facility on site once the current buildings are demolished.



### COLUMBUS CHAMBER LOGISTICS JOURNALIST TOUR

The Columbus Chamber is hosting logistics journalists from various trade publications for a tour of the Rickenbacker area and Norfolk Southern Intermodal Terminal. The Chamber has asked Nate to speak with the journalists about development at Rickenbacker and P3's plans to address transportation and traffic concerns. This tour and P3's participation in it would not be possible without our affiliation with the Mid-Ohio Development Exchange (MODE).

Mr. Green has been working with DuPont leadership, including Tony Eichstadt, Plant Manager to secure a large investment at the plant for an additional film line. The Circleville site is in direct competition with a plant in Luxembourg Germany for this investment. Mr. Green and Mr. Eichstadt have had several meetings with the Ohio Department of Development to secure incentives for DuPont to invest in Circleville rather than Luxembourg. DuPont leadership is planning to make a site decision in the next two weeks. The project would help retain workforce at the Circleville plant with the potential for future growth.

### GENERAL ELECTRIC



As reported recently in national news outlets, GE has decided to spin off its consumer and industrial businesses, including its lighting unit. This will have a direct impact on the Circleville Lamp Plant as it is part of this business. P3 staff spoke with Austin Lindsay, Plant Manager and the outlook for the plant over the next 2-3 years is steady. Per Mr. Lindsay the leadership at the plant and within GE will remain unchanged. As part of an overall strategy to retain this plant I have requested to be part of any meetings that Lt. Governor Fisher and his team at the Ohio Department of Development has with GE officials.

### EXISTING INDUSTRY SUPPORT OUTREACH

Over the past month, P3 staff has had meetings with several of Pickaway County's large employers including PPG, Healthcare Logistics, Ohio Willow Wood, AlSCO Metals, Wal-Mart and American Wood Fibers. The intent of the visits is to understand their business environment and how we can help them sustain and grow their business. P3 will be scheduling additional meetings with employers through the fall.

*(Continued on back)*

## Progress Update Continued

### ELECTRICITY ROUNDTABLE



In conjunction with the Pickaway County Chamber of Commerce, P3 hosted a roundtable discussion with some of our largest employers to discuss issues related to electricity service and reliability. Discussions amongst the participants centered around the businesses' concerns with electric providers. It was widely agreed by the participants that communication is lacking from the electric providers when a problem occurs. As a first step to help these companies address the issues, P3 and the Chamber have sent a letter to State Legislators to elicit their support. P3 and the Chamber will also be working with the electric providers economic development representatives on these issues.

### RICKENBACKER TRANSPORTATION ISSUES

P3 recently received word from Senators Voinovich and Brown that they have secured \$300,000 for the Rickenbacker Intermodal East-West Connector Transportation Study. P3 was instrumental in preparing the request for funding and working with our Federal Legislators, including Congressman Hobson to procure the funding. In addition to this study P3 has been involved in 2 transportation planning committee meetings related to Rickenbacker Transportation Working Group. Discussions have centered on ways in which to speed up funding and construction of the East-West Connector and improvements to the Alum Creek/I-270 interchange, the back and front doors to Rickenbacker. Traffic congestion is becoming a major concern in this area to attract new companies and new jobs.

### FRANKLIN-PICKAWAY BY-PRODUCT SYNERGY NETWORK

In conjunction with Franklin County and several other communities, Pickaway County has applied for an \$80,000 ODOD regional collaboration grant. The grant will be used to study the practice of matching under-valued waster or by-product streams of companies with potential users. OSU's center of energy and environment will most likely perform the study and help understand the viability of such a network.

### P3 SPECULATIVE BUILDING

Construction on the building has begun. P3 anticipates construction to be completed by the end of the year. Marketing materials are being prepared tout the benefits of the LEED certified building. Once the materials are complete they will be sent to real estate professionals, attorneys and accountants in Central Ohio.

### ASHVILLE

P3 has been working with Ashville on 2 separate projects; a grant from ODOD's CDBG program for sewer and water to Ashville's existing economic development corridor and to the Valley Vista development, and; a community center. P3 will be meeting with Alsco Metals and Ashville about their tie-in to the system the first week of August. A community center in Ashville is a desire of many of the village's residents. The YMCA and Teays Valley have agreed to provide some exercise programs to residents in advance of a community center. Mr. Green has been working with the Village to coordinate talks with the various interested parties and explore funding opportunities.

### CIRCLEVILLE

At city council's behest, Mr. Green provided legislation and program guidelines to create a municipal income tax credit program to retain and attract business in the City. The intent behind this economic development initiative is to create additional incentives, beyond traditional tax abatement to retain and attract business in the City. The incentives would put us on a level playing field with our neighboring communities that already have these.

### LEADS/PROSPECTS/SITE VISITS

since last report

State Leads: 1  
Real Estate Professional Leads: 0  
Developer Leads: 0  
Columbus Chamber Leads: 1  
P3 Leads: 1  
Prospects: 1  
Site Visits: 0

For additional information regarding any of these items, please contact:

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